#### NORTHEAST DAIRY BUSINESS INNOVATION CENTER

# Creating resiliency and long-term sustainability for Northeast dairy businesses.

At the Northeast Dairy Business Innovation Center (NE-DBIC), we support dairy farmers and processors through grants, access to technical services, education, and events that promote the development, production, marketing, and distribution of regional dairy products.



### One of four regional USDA Dairy Business Innovation Initiatives (DBII) in the nation.

Established as part of the 2018 Farm Bill, the DBII was created to support dairy businesses in the development, production, marketing and distribution of dairy products.



### The NE-DBIC serves an 11-state region:

Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont, and is based at the Vermont Agency of Agriculture, Food & Markets.



# Amount awarded to NE-DBIC for projects extending through 2026.

The NE-DBIC prioritizes using funds as grants to dairy businesses. Past and current projects include health and safety training, marketing strategies, grazing transition support, technical assistance, processor expansion, and farm innovation.

Our USDA-AMS funding supports a regional dairy system where dairy farms and processors enjoy viable and healthy businesses that benefit the land, livestock, community, and our regional economy.

Learn more at nedairyinnovation.com. Contact us at agr.dairyinnovation@vermont.gov

NORTHEAST DAIRY BUSINESS INNOVATION CENTER

# **NE-DBIC Impact in Maine**

# As of June 30, 2023, ME dairy has received \$1,375,299 from the NE-DBIC

ME dairy farms and processors of all sizes have received funding across our grant programs, including: On-Farm Milk Storage & Handling, Food Safety & Certification, Agritourism, Marketing & Branding Services, and Farm Innovation & Alternative Management.

#### Number of grants and contracts awarded

NE-DBIC has awarded 20 competitive grants, four non-competitive grants, and four contract bids to Maine dairy farmers, processors, and service providers.

### \$582k+ k

### Estimated revenue generated by ME dairy sector as a result of NE-DBIC grants

Along with generating revenue, our funding helps maintain and create jobs in the ME dairy sector.

"For many farmers, **DBIC grants have been a crucial lifeline**, providing technical assistance, funding infrastructure improvements that enabled access to new markets, support to help maintain their certification compliance, and the financial backing needed to pursue innovations critical to the success of their businesses that may have otherwise been out of reach."

 $\sim$  Jacki Martinez Perkins, Organic Dairy and Livestock Specialist, MOFGA

"The NE-DBIC has provided **funding**, **programming and services that have turned aspirational goals for our farm into reality**, including opportunities for in-person grazing education, food safety training, and equipment purchase necessary to complete an agroforestry project that will strengthen our farm's resiliency and respond to the changing climate."

~ Balfour Farm, Food Safety / Farm Innovation Grant

"These funds were crucial to the continued growth of our goat dairy. This grant allowed us to purchase a 1000 Liter Closed Vat Pasteurizer to meet PMO guidelines and increase our production, and for Dianna to receive her FSPCA certification. We have been able to increase our sales and grow our customer base throughout New England. It has been life changing to our farm."

~ Fredrikson Farm, Food Safety & Certification Grant

Our USDA-AMS funding supports a regional dairy system where dairy farms and processors enjoy viable and healthy businesses that benefit the land, livestock, community, and our regional economy.

Learn more at nedairyinnovation.com. Contact us at agr.dairyinnovation@vermont.gov